

# MSME LOANS

## 1) SME Credit Card

**Purpose:** To meet any kind of credit requirements including purchase of shop

### Features :

- **Target Group :** All Micro Enterprises, SSI units, SBF, Retail Traders, village industries, tiny units, professionals, self-employed, MSME Units
- **Facilities Available :** Cash Credit and / or Term Loan
- **Quantum of Loan :** Max. upto Rs 10.00 Lakhs
- **Pricing :**
  - Attractive Interest rates based on rating of the Borrower/ External Rating or as per Scheme Specific Rating (if applicable) or as per extant guidelines of the Bank.
  - EBR (Linked to Repo Rate and Currently EBR is Repo Rate + 2.65%) linked (for MSMEs) & 6 months MCLR linked (for Non-MSMEs)
- **Borrower's Margin / Contribution :**
  - Up to Rs 50000 – NIL
  - Rs 50001 to Rs 10 lacs ---10%
- **Repayment Period:**
  - **Cash Credit:** Repayable on demand. Validity: 3 years subject to Annual Review.
  - **Term Loan:** < Rs. 5 lakhs: Max. 5 years including moratorium period up to 6 months. Annual review to be done.  
Rs. 5 lakhs & above: Max. 7 years including maximum moratorium period of upto 12 months. Annual review to be done. Interest to be serviced during moratorium.

- **Processing Fee/ Upfront Fee :**

Processing Fee	Upfront fee
Unified Processing Fee:	Rs 1000/- + GST
Unified Upfront Fee:	NIL

- **Other Charges:** As per Bank Guidelines which will be appraised to the borrower before sanction of loans
- **Special Feature**
  - Nil Collateral Security
  - All loans to be covered under CGFMU as under Mudra Scheme. However, the accounts which are already opened, and fee is being paid under CGTMSE will be continued.
  - **Assessment of Limit:**
  - Working Capital: 20% of turnover of the last 12 months through the account
  - Term Loan: Total Project Cost less stipulated margin
  - For Self - Employed & Professionals: 50% of Gross Annual Income as declared in their income tax return

**Eligibility Criteria:**

**Customers of the following segments with a satisfactory track record for the last 2 years:**

- Small Industrial Unit, Micro Enterprises, Small Retail Traders, MSME Units, Professionals & Self-Employed persons, Small Business Enterprises, Transport Operators (SRTTO), Units who do not enjoy credit limit with us/ other banks at present with excellent performance and credentials may be considered.
- **Scoring Model:** Units which obtain a minimum of 60% score as per Scoring Model, would qualify under the product.

## 2) SME Smart Score

**Purpose:** To meet any kind of credit requirements including purchase of fixed assets

**Features:**

- **Target Group :** All MSME Units including Proprietorship Firm/ Partnership Firm/ Closely held public & private limited company in Small & Medium industrial, trading and service sector under MSME.
- **Facilities Available :**
  - Dropline Overdraft / Cash Credit / Term Loan
  - OR Combination of these facilities (depending upon customer's need)
- **Quantum of loan :**
  - Min. above Rs 10.00 Lakhs
  - Max. Rs 50.00 Lkajs
- **Pricing :**
  - Attractive Interest rates based on rating of the Borrower/ External Rating or as per Scheme Specific Rating (if applicable) or as per extant guidelines of the Bank
  - EBLR linked (for MSMEs) & 6 months MCLR linked (for Non-MSMEs)
- **Borrower's Margin / Contribution**
  - Working Capital: 20%
  - Term Loan: 33%
- **Repayment Period**
  - Cash Credit
  - Loan to be renewed every 2 years with annual review of performance.
  - Term Loan/ Dropline OD:
    - Not more than 7 years including moratorium not exceeding 6 months.
    - Annual review to be done for all loans.
- **Processing Fee/ Upfront Fee**

- Unified Processing Fee: 0.40%
  - Unified Upfront Fee:
- **Other Charges:** As per Bank Guidelines which will be appraised to the borrower before sanction of loans
- **Special Feature**
  - Mandatory Requirement:
  - PAN
  - Udyam Registration No (URN). Online verification of URN should be carried out from <https://udyamregistration.gov.in> and a copy of the same may be documented after having verified the same as evidence.
  - GST (if applicable)
  - Both Commercial & Consumer CIC Reports should be satisfactory.
  - Go/No-Go Criteria as per CIBIL-CMR should be carried out for all loans as per e-Circular No. NBG/SMEBU-CIC/38/2019-20 dt. 09.08.2019. If the unit qualifies as Go, then only the application should be taken further.
  - The chief promoter /chief executive should be 18 to 65 years of age
  - The applicant must obtain a minimum overall score of 60% with a minimum of 50% under each sub-head like Personal Details, Business Details, Collateral Details (As loan is covered under CGTMSE, score under collateral will be marked nil and overall scores will be normalized)

### 3) Digital Loans upto Rs 50 lacs

#### Objective/ Purpose

Working Capital needs & Acquisition of fixed assets

#### Features

- **Target Group**
- **Facilities Available :** Cash Credit and Term Loan
- **Quantum of Loan :** Up to Rs 50 lacs
- **Pricing :** Competitive Pricing Linked to EBLR
- **Borrower's Margin / Contribution :** Up to 20%
- **Repayment Period :**
  - **Cash Credit :** On Demand. To be renewed every year.
  - **Term Loan :** Maximum up to 10 years.
- **Processing Fee/ Upfront Fee :** As per Card rates
- **Other Charges :** As per Bank Guidelines which will be apprised to the borrower before sanction of loans
- **Primary Security :**
  - Cash Credit: Hypothecation of all Stocks and Receivables
  - Term Loan: Hypothecation of Plant and machinery / other assets or Mortgage of Land / Property, created out of Bank finance.
- **Collateral Security :** All Loans to be covered under the guarantee cover of CGFMU / CGTMSE/ eligible collateral security. In respect of obtaining Credit Guarantee, Guarantee fees/Premium amount to be borne by the borrower.